JAGSoM SHREYOSI ROY **ACADEMIC PROFILE** PGDM - Marketing 66.20% Jagdish Sheth School of Management, Bengaluru 2025 BA Hons (Sociology). 72.79% Basanti devi College (University of Calcutta), Kolkata 2022 Class XII (ISC) 86% Delhi Public School Megacity, Kolkata 2019 Class X (ICSE) 82.60% St. Joseph's Convent School, Chandannagar 2017 **AREAS OF STUDY** Social media marketing: strategy development, platform management, performance analytics. Consumer behavior analysis with psychological insights. Digital marketing: SEO, SEM, online advertising, content marketing. CRM: customer relationship management, engagement enhancement. Online store management: e-commerce operations, user experience, customer service. Business strategy formulation and simulations. Marketing analysis: data collection, analysis, strategic application. ACADEMIC PROJECT(S) Social Media Analysis of Chocolate Brands Using Social Listening Tools Analyze the social media performance of various chocolate brands to understand consumer engagement, reach, and visibility. Utilize social listening tools, such as Brand24, for data collection and analysis. Deliver actionable insights to enhance social media strategies and engagement for each brand, aiming to increase visibility and consumer interaction. Creating an Online store and Website for exclusive workwear Jewellery - Tinsel Created a brand and an online website to sell dainty and affordable workwear jewelry. To source the jewelry, I contacted and negotiated with suppliers from India Mart. To promote the website, I ran Google Ads and Facebook Ads campaigns, which successfully generated leads through targeted online advertising efforts. **Design Thinking- Nandini Milks** We increased milk supply by setting up a research center and offering subsidies, which empowered women in the dairy sector. Additionally, we developed an app prototype for Nandini Milk, allowing both customers and farmers to buy and sell products digitally through the platform. **Created a Brand - Rahaat** • Establish a strong brand presence while ensuring high quality and sustainability for menstrual support products. Focused on branding, marketing strategies, eco-friendly solutions, and efficient supply chain management. Curated customer experience and communicated the brand's value proposition effectively. Achieved strong brand presence, high-quality standards, sustainable innovations, and positive customer engagement. **CERTIFICATIONS** 2022 Google Fundamentals of Digital Marketing Google Data Studio 2022 Interactive Covid-1 Dashboard POSITIONS OF RESPONSIBILITY Admission Committee (Social Media Team) **Jagdish Sheth** 2024 Achieved high candidate satisfaction rates and retention of admitted candidates, and increased social media School of Management, engagement. Promoted committee events and engagement activities while coordinating an efficient admission selection process as a shoulder panel and coordinator. Maintained accurate reporting throughout the process. Bangalore ACCOMPLISHMENTS Awarded Certificate of Honour in "All India 6th Korea-India Friendship Essay Competition 2018". 2018 **Competitions and** Activities Awarded 1st Division with Junior and Senior Diploma in both Bharatnatyam and Rabindra Nritya 2014 • Professional by Rabindra Bharati University. National Environmental Awareness Campaigning by Univart Foundation on "Green India, Clean India, • Volunteering Save India". 2014 Fund Raising for Poor Children at Bosconet South Asia, NGO 2013 Social Service Program at Blind Person's Association, Kolkata 2009 Social Work for the underprivileged children of the society by Smile Foundation India 2007 ٠ SKILLS Digital Skills: WordPress, Microsoft Office (Excel, Powerpoint, Word), Data Visualization in Excel/Sheets, SPSS, PowerBI Communication Skills: Interpersonal Skills, Feedback giving and receiving, Negotiation, Good written and verbal abilities

Logical Skills: Logical Reasoning, Strategic thinking, Decision-making

JAGSoM Placement Season 2024-25